



How Much Can You Save

Selling For Sale By Owner

www.GoToFSBO.com

<i>HOME PRICE - \$500,000</i> <i>Seller Fees FSBO, 3% vs 6%</i>	FSBO FSBO Sale No Commission	Flat Fee Sale w/Buyer Agent 3% Commission	Realtor Sale Traditional 6% Commission
Flat Fee Listing Fee*	\$1,299	\$1,299	\$0
Listing Agent Commission	\$0	\$0	\$15,000
Buyer Agent Commission	\$0	\$15,000	\$15,000
Admin Fee	\$0	\$350	\$350
Seller Listing/Selling Fees	\$1,299	\$16,649	\$30,350
Seller Closing Costs			
Settlement Fee **	\$275	\$275	\$275
Deed Prep	\$175	\$175	\$175
Termite	\$100	\$100	\$100
Release Fee	\$125	\$125	\$125
Grantor's Tax \$1 per \$1000	\$500	\$500	\$500
Congestion Relief Tax \$1.50/\$1000 ***	\$750	\$750	\$750
Well and Septic (if you have)	\$125	\$125	\$125
Total Closing Costs****	\$2050	\$2050	\$2050
Total Fees (Listing/Selling/Closing)	\$3,349	\$18,699	\$32,400
SELLER NETS	\$496,651	\$481,301	\$467,600



Grantors Tax Cheat Sheet
\$250,000 = \$250
\$400,000 = \$400
\$500,000 = \$500
\$650,000 = \$650
\$750,000 = \$750
\$1,000,000 = \$1000

Congestion Relief Cheat Sheet
\$250,000 = \$375
\$400,000 = \$600
\$500,000 = \$750
\$650,000 = \$975
\$750,000 = \$1125
\$1,000,000 = \$1500



*Our Flat Fee Programs start at \$275 - \$1299.
 \$1299 is our Full Service Package which includes:
 Our reviewing the offers, countering, negotiations & assisting you all the way to closing day.
 **Based on Buyer using a Title Company
 ***Congestion Relief Tax not in all areas. Check with Title Company.
 ****Above Figures are Approximate
 Other costs based on lending might apply
 (ie: overnight vs wiring of payoffs/closing package deliver fees vs if cash deal, etc.)

