



How Much Can You Save Selling For Sale By Owner GoToFSBO.com

| HOME PRICE - \$500,000 <i>Seller Fees FSBO, 3% vs 6%</i> | FSBO FSBO Sale No Commission | Flat Fee Sale w/Buyer Agent 3% Commission | Realtor Sale Traditional 6% Commission |
|--|---|--|---|
| Flat Fee Listing Fee* | \$1,299 | \$1,299 | \$0 |
| Listing Agent Commission | \$0 | \$0 | \$15,000 |
| Buyer Agent Commission | \$0 | \$15,000 | \$15,000 |
| Admin Fee | \$0 | \$399 | \$399 |
| Seller Listing/Selling Fees | \$1,299 | \$16,698 | \$30,399 |
| Seller Closing Costs | | | |
| Settlement Fee ** | \$395 | \$395 | \$395 |
| Deed Prep | \$195 | \$195 | \$195 |
| Termite | \$100 | \$100 | \$100 |
| Release Fee | \$180 | \$180 | \$180 |
| Grantor's Tax \$1 per \$1000 | \$500 | \$500 | \$500 |
| ***Congestion Relief Tax \$.20% | \$1,000 | \$1,000 | 1,000 |
| Well and Septic (if you have) | \$150 | \$150 | \$150 |
| Total Closing Costs**** | \$2,520 | \$2,520 | \$2520 |
| Total Fees (Listing/Selling/Closing) | \$3,819 | \$19,218 | \$32,919 |
| SELLER NETS | \$496,181 | \$480,782 | \$467,081 |



| Grantors Tax Cheat Sheet |
|-----------------------------|
| \$250,000 = \$250 |
| \$400,000 = \$400 |
| \$500,000 = \$500 |
| \$650,000 = \$650 |
| \$750,000 = \$750 |
| \$1,000,000 = \$1000 |

| Congestion Relief Cheat Sheet |
|----------------------------------|
| \$250,000 = \$375 |
| \$400,000 = \$600 |
| \$500,000 = \$750 |
| \$650,000 = \$975 |
| \$750,000 = \$1125 |
| \$1,000,000 = \$1500 |



*Our Flat Fee Programs start at \$299 - \$1299.
 \$1299 is our Full Service Package which includes:
 Our reviewing the offers, countering, negotiations & assisting you all the way to closing day.
 **Based on Buyer using a Title Company
 ***Congestion Relief Tax not in all areas. Check with Title Company.
 ****Above Figures are Approximate
 Other costs based on lending might apply
 (ie: overnight vs wiring of payoffs/closing package deliver fees vs if cash deal, etc.)

