



# How Much Can You Save Selling For Sale By Owner GoToFSBO.com

<b>HOME PRICE - \$500,000</b> <i>Seller Fees FSBO, 3% vs 6%</i>	<b>FSBO</b> FSBO Sale No Agent Fee	<b>Flat Fee</b> Sale w/Buyer Agent with 3% Fee	<b>Realtor Sale</b> Listing & Buyer Agent At A 6% Fee
Flat Fee Listing Fee*	\$1,299	\$1,299	\$0
Listing Agent Fee	\$0	\$0	\$15,000
Buyer Agent Fee	\$0	\$15,000	\$15,000
Buyer Agent Admin Fee	\$0	\$399	\$399
<b>Seller Listing/Selling Fees</b>	<b>\$1,299</b>	<b>\$16,698</b>	<b>\$30,399</b>
<b>Seller Closing Costs</b>			
Settlement Fee **	\$595	\$595	\$595
Deed Prep	\$195	\$195	\$195
Termite	\$100	\$100	\$100
Release Fee	\$180	\$180	\$180
Grantor's Tax \$1 per \$1000 or 0.1%	\$500	\$500	\$500
***Congestion Relief Tax \$.20%	\$1,000	\$1,000	1,000
Well and Septic (if you have)	\$150	\$150	\$150
<b>Total Closing Costs****</b>	<b>\$2,720</b>	<b>\$2,720</b>	<b>\$2720</b>
<b>Total Fees (Listing/Selling/Closing)</b>	<b>\$4,019</b>	<b>\$19,418</b>	<b>\$33,119</b>
<b>SELLER NETS</b>	<b>\$495,981</b>	<b>\$480,582</b>	<b>\$466,881</b>



Grantors Tax Cheat Sheet
\$250,000 = \$250
\$400,000 = \$400
\$500,000 = \$500
\$650,000 = \$650
\$750,000 = \$750
\$1,000,000 = \$1000

Congestion Relief Cheat Sheet
\$250,000 = \$375
\$400,000 = \$600
\$500,000 = \$750
\$650,000 = \$975
\$750,000 = \$1125
\$1,000,000 = \$1500



\*Our Flat Fee Programs start at \$299 - \$1299.  
 \$1299 is our Full Service Package which includes:  
 Our reviewing the offers, countering, negotiations & assisting you all the way to closing day.  
 \*\*Based on Buyer using a Title Company  
 \*\*\*Congestion Relief Tax not in all areas. Check with Title Company.  
 \*\*\*\*Above Figures are Approximate  
 Other costs based on lending might apply  
 (ie: overnight vs wiring of payoffs/closing package deliver fees vs if cash deal, etc.)

