



# HOW MUCH CAN YOU SAVE

Selling For Sale By Owner

[www.GoToFSBO.com](http://www.GoToFSBO.com)



**703-551-4757**



**GoToFSBO.com**

Seller's Closing Costs	FSBO Route	Realtor Route
Deed Prep	\$100	\$100
Termite	\$100	\$100
Release Fee	\$100	\$100
Grantor's Tax	\$500	\$500
Well & Septic	\$100	\$100
Attorney	\$250	\$250
Closing Costs**	\$1150	\$1150
Advertise to Closing	\$1355	0
Commission***	0	\$30,000
Fees Paid By Seller **	\$2505	\$31,150

**Based on \$500,000 Home (\$1 per \$1000)**

**Seller's Net \$497,495 \$468,850**

\*\*All of the Above Figures are Approximate \*\*\*Bases on a 6% Commission

**GoToFSBO.com - Local Company since 1995**

## Why Do "For Sale By Owner" Homes Sell Faster?

**GoToFSBO.com**  
**703-551-4757**  
**540-582-5777**

**Listed With Traditional Real Estate Company**



**Listing Price \$500,000**  
**Commission -\$30,000 (6%)**  
**Seller Profit \$470,000 Profit**

**Listed With Discount MLS Company**



**Listing Price \$500,000**  
**Commission -\$15,000 (3%)**  
**Seller Profit \$485,000 Profit**

**FSBO Listed**



**Listing Price \$495,000**  
**Commission No Commission**  
**Seller Profit \$495,000 Profit**

**Sellers - which profit would you prefer?**

**Buyers - which home would you buy?**

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